QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

MINE SAFETY APPLIANCES COMPANY
(Exact name of registrant as specified in its charter)

Pennsylvania
25-0668780
(State or other jurisdiction of (IRS Employer Identification No.) incorporation or organization)

121 Gamma Drive
RIDC Industrial Park
O'Hara Township
Pittsburgh, Pennsylvania 15238
(Address of principal executive offices)
(Zip Code)

Registrant's telephone number, including area code: 412/967-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

## PART I FINANCIAL INFORMATION

MINE SAFETY APPLIANCES COMPANY CONSOLIDATED CONDENSED BALANCE SHEET (Thousands of dollars, except share data)

|  |  | $\begin{gathered} \text { March } 31 \\ 2001 \end{gathered}$ |  | $\begin{array}{r} \text { December } \\ 2000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets |  |  |  |  |
| Cash | \$ | 17,409 | \$ | 19,408 |
| Temporary investments, at cost which approximates market |  | 5,880 |  | 7,133 |
| Trade receivables, less allowance for doubtful accounts |  |  |  |  |
| \$2,130 and \$2,363 |  | 51,001 |  | 47,055 |
| Other receivables |  | 31,106 |  | 30,498 |
| Inventories: |  |  |  |  |
| Finished products |  | 33,268 |  | 30,743 |
| Work in process |  | 9,963 |  | 10,451 |
| Raw materials and supplies |  | 33,144 |  | 31,487 |
| Total inventories |  | 76,375 |  | 72,681 |
| Deferred tax assets |  | 14,638 |  | 14,167 |
| Prepaid expenses and other current assets |  | 10,086 |  | 10,211 |
| Total current assets |  | 206,495 |  | 201,153 |
| Property, plant and equipment |  | 382,144 |  | 383,741 |
| Less accumulated depreciation |  | $(224,499)$ |  | $(224,155)$ |
| Net property |  | 157,645 |  | 159,586 |
| Prepaid pension cost |  | 82,710 |  | 78,157 |
| Deferred tax assets |  | 9,331 |  | 10,315 |
| Other noncurrent assets |  | 45,631 |  | 40,472 |
| TOTAL | \$ | 501, 812 | \$ | 489,683 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Current liabilities |  |  |  |  |
| Notes payable and current portion of long-term debt | \$ | 14,817 | \$ | 6,616 |
| Accounts payable |  | 31, 294 |  | 32,387 |
| Employees' compensation |  | 12,664 |  | 13,202 |
| Insurance |  | 9,590 |  | 8,476 |
| Taxes on income |  | 5,905 |  | 2,263 |
| Other current liabilities |  | 23,644 |  | 24,034 |
| Total current liabilities |  | 97,914 |  | 86,978 |
| Long-term debt |  | 71,613 |  | 71,806 |
| Pensions and other employee benefits |  | 51,612 |  | 54,626 |
| Deferred tax liabilities |  | 46,952 |  | 47,151 |
| Other noncurrent liabilities |  | 2,548 |  | 2,657 |
| Shareholders' equity |  |  |  |  |
| Preferred stock, 4-1/2\% cumulative - authorized 100,000 shares of $\$ 50$ par value; issued 71,373 shares, callable at $\$ 52.50$ per share |  | 3,569 |  | 3,569 |
| Second cumulative preferred voting stock - authorized 1,000,000 shares of $\$ 10$ par value; none issued |  |  |  |  |
| Common stock - authorized 60,000,000 shares of no par value; issued 20,335,797 and 20,335,797 (outstanding $11,831,781$ and $11,827,623$ ) |  | 18,927 |  | 18,841 |
| Stock compensation trust - 1,617,285 and 1,639,320 shares |  | $(25,408)$ |  | $(25,683)$ |
| Less treasury shares, at cost: |  |  |  |  |
| Preferred - 50,313 and 49,713 shares <br> Common - 6,886,731 and 6,868,854 shares |  | $(1,629)$ $(129,411)$ |  | $(1,608)$ $(129,066)$ |
| Deferred stock compensation |  | (984) |  | $(1,145)$ |
| Accumulated other comprehensive loss |  | $(22,735)$ |  | $(20,869)$ |
| Earnings retained in the business |  | 388, 844 |  | 382,426 |
| Total shareholders' equity |  | 231,173 |  | 226,465 |
| TOTAL | \$ | 501, 812 | \$ | 489,683 |

MINE SAFETY APPLIANCES COMPANY CONSOLIDATED CONDENSED STATEMENT OF INCOME
(Thousands of dollars, except per share amounts)

|  | Three Months Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  |  | 2000 |
| Net sales | \$ | 133,595 | \$ | 129,236 |
| Other income |  | 421 |  | 1,088 |
|  |  | 134,016 |  | 130,324 |
| Costs and expenses |  |  |  |  |
| Cost of products sold |  | 80,528 |  | 78,849 |
| Selling, general and administrative |  | 32,795 |  | 32,546 |
| Depreciation and amortization |  | 6,366 |  | 6,002 |
| Interest |  | 1,627 |  | 784 |
| Currency exchange gains |  | (2) |  | (188) |
|  |  | 121,314 |  | 117,993 |
| Income before income taxes |  | 12,702 |  | 12,331 |
| Provision for income taxes |  | 4,855 |  | 4,872 |
| Net income | \$ | 7,847 | \$ | 7,459 |
| Basic earnings per common share | \$ | 0.66 | \$ | 0.58 |
| Diluted earnings per common share | \$ | 0.66 | \$ | 0.58 |
| Dividends per common share | \$ | 0.12 | \$ | 0.11 |

See notes to consolidated condensed financial statements.
$\left.\begin{array}{lrr} & \begin{array}{c}\text { Three Months Ended } \\ \text { March }\end{array} \\ & & \\ & & 201\end{array}\right)$

See notes to consolidated condensed financial statements.
(1) The Management's Discussion and Analysis of Financial Condition and Results of Operations which follows these notes contains additional information on the results of operations and the financial position of the company. Those comments should be read in conjunction with these notes. The company's annual report on Form 10-K for the year ended December 31, 2000 includes additional information about the company, its operations, and its financial position, and should be read in conjunction with this quarterly report on Form 10-Q.
(2) The results for the interim periods are not necessarily indicative of the results to be expected for the full year.
(3) Certain prior year amounts have been reclassified to conform with the current year presentation.
(4) In the opinion of management, all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of these interim periods have been included.
(5) Basic earnings per share is computed on the weighted average number of shares outstanding during the period. Diluted earnings per share includes the effect of the weighted average stock options outstanding during the period,using the treasury stock method. Antidilutive options are not considered in computing earnings per share. First quarter 2000 share and per share amounts have been restated to reflect a 3-for-1 stock split in May 2000.

|  | Three Months Ended <br> March <br> 31 |
| :--- | ---: | ---: |
|  | 2000 |

(6) Comprehensive income was $\$ 5,981,000$ and $\$ 5,726,000$ for the three months ended March 31, 2001 and 2000, respectively. Comprehensive income includes net income and changes in accumulated other comprehensive income, primarily cumulative translation adjustments, for the period.
(7) The company is organized into three geographic operating segments (North America, Europe and Other International), each of which includes a number of operating companies.

Reportable segment information is presented in the following table:

|  | (In Thousands) |  |  |  | Three Months Ended March 31, 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | North America | Europe | Other <br> International | Recon- <br> ciling | $\begin{aligned} & \text { Consol. } \\ & \text { totals } \end{aligned}$ |
| Sales to external customers | \$90, 697 | \$25,066 | \$17, 808 | \$ 24 | \$133,595 |
| Intercompany sales | 4,738 | 5,086 | 331 | $(10,155)$ |  |
| Net income (loss) | 6,549 | 564 | 743 | (9) | 7,847 |
|  |  | Three Mo | March 31, 2000 |  |  |
|  | North <br> America | Europe | Other <br> International | Recon- <br> ciling | $\begin{aligned} & \text { Consol. } \\ & \text { totals } \end{aligned}$ |
| Sales to external customers | 84,360 | 27,283 | 17,417 | 176 | 129,236 |
| Intercompany sales | 7,548 | 3,723 | 309 | $(11,580)$ |  |
| Net income (loss) | 7,066 | (242) | 646 | (11) | 7,459 |

Reconciling items consist primarily of intercompany eliminations and items
reported at the corporate level.
(8) FAS No. 125, Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities, applies a control-oriented, financial components approach to financial-asset-transfer transactions. Financial assets, net of retained interests, are removed from the balance sheet when the assets are sold and control is surrendered. In September 2000, FAS No. 125 was replaced by FAS 140 which revised certain accounting and disclosure requirements for securitizations and other transfers of financial assets, but carried over most FAS No. 125 provisions.

At March 31, 2001, accounts receivable of $\$ 62.0$ million were owned by Mine Safety Funding Corporation (MSF), an unconsolidated wholly-owned special purpose bankruptcy-remote subsidiary of the company. The company held a subordinated interest in these receivables of $\$ 32.0$ million, of which $\$ 31.0$ million is classified as other receivables. Net proceeds to the company from the securitization arrangement were $\$ 29.0$ million at March 31, 2001.

The key economic assumptions used to measure the retained interest at March 31,2001 were a discount rate of $8 \%$ and an estimated life of 2.75 months. At March 31, 2001, an adverse change in the discount rate or estimated life of $10 \%$ and $20 \%$ would reduce the fair value of the retained interest by $\$ 100,000$ and $\$ 215,000$, respectively. The effect of hypothetical changes in fair value based on variations in assumptions should be used with caution and generally cannot be extrapolated. Additionally, the effect on the fair value of the retained interest of changing a particular assumption has been calculated without changing other assumptions. In reality, a change in one factor may result in changes in others.
(9) Effective January 1, 2001, the company adopted FAS No. 133, Accounting for Derivative Instruments and Hedging Activities, which establishes accounting and reporting standards for derivative instruments, including those embedded in other contracts. Adoption of this standard did not have a significant effect on the company's results or financial position.

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may include, without limitation, statements regarding expectations for future product introductions, cost reduction and restructuring plans, specialty chemicals market conditions, sales and earnings outlook, liquidity, and market risk. Actual results may differ from expectations contained in such forward-looking statements and can be affected by any number of factors, many of which are outside of management's direct control. Among the factors that could cause such differences are the effects of cost reduction efforts, timing and market acceptance of new product introductions, the company's ability to fulfill backlog orders, market and operating conditions of specialty chemical customers, availability of critical raw materials and components, the economic environment, and interest and currency exchange rates.

Results of operations

Three months ended March 31, 2001 and 2000

Sales for the first quarter of 2001 were $\$ 133.6$ million, an increase of $\$ 4.4$ million, or $3 \%$, from $\$ 129.2$ million in the first quarter of 2000.

First quarter 2001 sales for North American operations were $8 \%$ higher than the first quarter of last year. Shipments of head protection for construction and general industry were significantly higher in 2001. Sales to the fire service market also improved significantly compared to first quarter 2000, reflecting the introduction of the Evolution 4000 thermal imaging camera and the addition of the CairnsHelmets firefighter head protection line which was acquired in 2000. Specialty chemical sales in first quarter 2001 were $18 \%$ higher than last year's first quarter, reflecting the rebound in demand from the pharmaceutical industry that began late last year.

Incoming orders of both safety products and specialty chemicals exceeded shipments in first quarter 2001, resulting in a strong increase in backlog.

In Europe, first quarter 2001 local currency sales to external customers were approximately $2 \%$ higher than in first quarter 2000. When stated in U.S. dollars, however, these sales were $8 \%$ lower due to adverse currency exchange rate movements.

The increase in local currency sales in the current quarter is primarily related to higher shipments in Germany. Sales in other European companies were mixed for the quarter.

First quarter 2001 local currency sales for other international operations were $16 \%$ higher than in first quarter 2000, reflecting strong shipments in most markets, but particularly Australia and South America. Adverse currency exchange effects reduced sales growth of other international operations to $2 \%$ when stated in U.S. dollars.

Gross profit for the first quarter of 2001 was $\$ 53.1$ million, a increase of $\$ 2.7$ million, or $5 \%$, from $\$ 50.4$ million in first quarter 2000. The ratio of gross profit to sales was $39.7 \%$ in the first quarter of 2001 compared to $39.0 \%$ in the corresponding quarter last year. The improved gross profit percentage reflects favorable cost adjustments on several large orders. Excluding this effect, the gross profit percentage remained flat year-to-year.

Selling, general and administration costs in the first quarter of 2001 were $\$ 32.8$ million, an increase of $\$ 249,000$, or $1 \%$, compared to $\$ 32.5$ million in the prior year first quarter. The increase occurred in North America and relates mainly to selling expenses in the consumer products market and compensation expenses. Reported selling, general and administrative expenses at international companies were somewhat lower as a result of the strong U.S. dollar.

Depreciation and amortization expense in first quarter 2001 was $\$ 6.4$ million, an increase of $\$ 364,000$, or $6 \%$, over $\$ 6.0$ million in the corresponding quarter last year. The increase is primarily due to depreciation expense and goodwill amortization associated with acquisitions made in mid-2000.

Interest expense was $\$ 1.6$ million in first quarter 2001 compared to $\$ 784,000$ in first quarter 2000. Higher interest expense in first quarter 2001 was related to the additional debt required for the June 2000 repurchase of common stock from the family of a co-founder and the August 2000 acquisition of CairnsHelmets.
ther income was $\$ 421,000$ for first quarter 2001 compared to $\$ 1.1$ million in first quarter 2000. Other income in first quarter 2001 includes a gain of $\$ 700,000$ on the sale of a safety products distribution business in Sweden. The prior year first quarter included a $\$ 900,000$ gain on the sale of the Merrillville, Indiana repair facility.

Income before income taxes was $\$ 12.7$ million for first quarter 2001 compared to $\$ 12.3$ million in first quarter 2000, an increase of $\$ 371,000$, or $3 \%$.

The effective income tax rate for the first quarter of 2001 was $38.2 \%$ compared to $39.5 \%$ in first quarter 2000. The lower effective rate in 2001 reflects lower tax rates in Germany and proportionately higher income in Sweden at a lower statutory rate.

Net income in the first quarter of 2001 was $\$ 7.8$ million, or 66 cents per basic share, compared to $\$ 7.5$ million, or 58 cents per basic share, in the first quarter last year.

In February 2001, MSA acquired Surety Manufacturing and Testing, Ltd. in Canada. Surety is a leading provider of fall protection equipment and rescue systems to railway, construction, and utility markets. This acquisition complements the existing line of MSA Rose fall protection products and services.

In March 2001, the company sold its safety products distribution business in Sweden for a pre-tax gain of approximately $\$ 700,000$. The sale, which will allow the company to focus on core MSA products, is part of ongoing European reorganization and cost-reduction efforts.

During the first quarter of 2001, the company made significant progress in advancing its e-business capabilities. Initial applications, which are currently coming on-stream, facilitate business relationships with the company's North American distributor/partners, including an on-line catalog, and internetenabled inventory, order, and account status query capabilities.

Liquidity and Financial Condition

Cash and cash equivalents decreased $\$ 3.3$ million during the first quarter of 2001 compared with a decrease of $\$ 135,000$ in the first quarter of 2000.

Operating activities provided $\$ 1.4$ million of cash in first quarter 2001 compared to providing $\$ 10.7$ million in the same period last year. Lower cash provided by operations in first quarter 2001 was due primarily to increases in inventory and trade receivables.

Cash of $\$ 10.6$ million was used for investing activities in the first quarter of 2001 compared with the use of $\$ 8.1$ million in the first quarter of 2000 . The increased use of cash is primarily related to the acquisition of Surety Manufacturing and Testing, Ltd.

Financing activities provided $\$ 7.0$ million in the first quarter of 2001 and used $\$ 2.3$ million in the same period last year. Higher cash provided by financing activities in 2001 relates primarily to short term borrowing and lower treasury stock purchases.

Available credit facilities and internal cash resources are considered adequate to provide for future operations, capital requirements and dividends to shareholders.

Financial Instrument Market Risk

There have been no material changes in the company's financial instrument market risk during the first three months of 2001. For additional information, refer to page 17 of the company's Annual Report to Shareholders for the year ended December 31, 2000.

Item 1. Legal Proceedings
Not Applicable
Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None
(b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended March 31, 2001.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MINE SAFETY APPLIANCES COMPANY
Date: May 11, 2001

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[^0]:    By /s/ Dennis L. Zeitler Dennis L. Zeitler
    Vice President - Finance; Principal Financial Officer

