FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarter ended March 31, 1997 Commission File No. 0-2504

MINE SAFETY APPLIANCES COMPANY
(Exact name of registrant as specified in its charter)
Pennsylvania 25-0668780
(State or other jurisdiction of (IRS Employer Identification No.)
incorporation or organization) incorporation or organization)

121 Gamma Drive
RIDC Industrial Park
O'Hara Township
Pittsburgh, Pennsylvania 15238
(Address of principal executive offices)
(Zip Code)

Registrant's telephone number, including area code: 412/967-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes X
No

As of April 30, 1997 , there were outstanding $5,187,792$ shares of common stock without par value, including 600,000 shares held by the Mine Safety Appliances Company Stock Compensation Trust

## PART I FINANCIAL INFORMATION MINE SAFETY APPLIANCES COMPANY <br> CONSOLIDATED CONDENSED BALANCE SHEET <br> (Thousands of dollars, except shares data)

| March 31 |  |
| :---: | :---: |
| 1997 | December 31 |
| 1996 |  |


| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets |  |  |  |  |
| Cash | \$ | 4,485 | \$ | 7,963 |
| Temporary investments, at cost plus accrued interest |  | 31,658 |  | 17,133 |
| Accounts receivable, less allowance (1997-\$2,944; 1996 - \$2,993) |  | 87,032 |  | 101,740 |
| Inventories: |  |  |  |  |
| Finished products |  | 33,122 |  | 32,042 |
| Work in process |  | 14,390 |  | 15,311 |
| Raw materials and supplies |  | 28,475 |  | 29,687 |
| Total inventories |  | 75,987 |  | 77,040 |
| Other current assets |  | 24,508 |  | 24,531 |
| Total current assets |  | 223,670 |  | 228,407 |
| Property, plant and equipment |  | 346,596 |  | 347,432 |
| Accumulated depreciation |  | $(199,147)$ |  | $(200,374)$ |
| Net property |  | 147,449 |  | 147,058 |
| Other assets |  | 31, 085 |  | 32,217 |
| totals |  | 402,204 |  | 407,682 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities

Notes and accounts payable
Federal, foreign, state and local income taxes
Other current liabilities
Total current liabilities

Long-term debt
Noncurrent liabilities (principally employee/retiree benefits) and deferred credits

Shareholders' equity
Preferred stock, 4-1/2\% cumulative - authorized 100,000 shares of $\$ 50$ par value; issued 71,373 shares, callable at $\$ 52.50$ per share
Second cumulative preferred voting stock - authorized 1,000,000 shares of $\$ 10$ par value; none issued Common stock - authorized 20,000,000 shares of no par value; issued 6,767,413 and 6,749,733 (outstanding 4,591,137 and 4,611,125)
Common Stock Compensation Trust (600,000 shares)
Cumulative translation adjustments
Retained earnings
Less treasury shares, at cost:
Preferred - 49,313 and 49,913 shares
Common - 1,576,273 and 1,538,608 shares
Total shareholders' equity
TOTALS

3,569

| \$ | 42,244 | \$ | 35,823 |
| :---: | :---: | :---: | :---: |
|  | 8,240 |  | 9,156 |
|  | 43,983 |  | 46,835 |
|  | 94,467 |  | 91,814 |
|  | 12,666 |  | 13,278 |
|  | 56,646 |  | 61,158 |
|  | 3,569 |  | 3,569 |
|  | 11,701 |  | 10,866 |
|  | $(28,200)$ |  | $(28,200)$ |
|  | $(3,834)$ |  | 1,430 |
|  | 329,502 |  | 325,898 |
|  | $(1,595)$ |  | $(1,595)$ |
|  | $(72,718)$ |  | $(70,536)$ |
|  | 238,425 |  | 241,432 |
|  | 402,204 |  | 407,682 |

MINE SAFETY APPLIANCES COMPANY
CONSOLIDATED CONDENSED STATEMENT OF INCOME
(Thousands of dollars, except earnings per share and shares outstanding)

|  | Three Months Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |
| Net sales | \$ | 113,473 | \$ | 115,371 |
| Other income |  | 1, 026 |  | 1,341 |
|  |  | 114,499 |  | 116, 712 |
| Costs and expenses |  |  |  |  |
| Cost of products sold |  | 70,399 |  | 74,046 |
| Selling, general and administrative |  | 32,108 |  | 31,465 |
| Depreciation |  | 5,389 |  | 5,579 |
| Interest |  | 411 |  | 346 |
| Currency exchange (gains)/losses |  | 71 |  | 146 |
|  |  | 108,378 |  | 111,582 |
| Income from operations before income taxes |  | 6,121 |  | 5,130 |
| Income taxes |  | 2,517 |  | 1,991 |
| Net income | \$ | 3,604 | \$ | 3,139 |
| Earnings per common share | \$ | 0.78 | \$ | 0.61 |
| Weighted average number of common |  |  |  |  |
| Dividends paid on preferred stock | \$ | 12 | \$ | 13 |


|  | Three Months Ended |
| :--- | ---: | ---: |
| March |  |
| 31 |  |

Note 1 - Basis of Presentation
The accompanying unaudited consolidated condensed financial statements include all adjustments, consisting of only normal recurring adjustments, which are, in the opinion of management of the registrant, necessary for a fair statement of the operating results for the three-month periods ended March 31, 1997 and 1996. These financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, and changes in cash flows in conformity with generally accepted accounting principles.

Note 2 - Earnings per Share
Earnings per common share is computed after dividends paid on preferred stock. Common shares reserved for outstanding options under the stock option and incentive plans would have a negligible dilutive effect on earnings per common share.

In February 1997, the Financial Accounting Standards Board issued FAS 128, Earnings per Share. The company will adopt this statement for its December 31, 1997 financial statements and will restate prior period earnings per share amounts, if necessary. Presentation of both "basic" and "dilutive" earnings per share is required. The company does not expect any material impact on earnings per common share.

Consolidated sales for the first quarter of 1997 were $\$ 113,473,000$ compared with $\$ 115,371,000$ for the first quarter of 1996. Net income in the first quarter of 1997 was $\$ 3,604,000$, or 78 cents per share, compared with $\$ 3,139,000$, or 61 cents per share, for the same period last year.

The small decline in sales is mainly attributed to the absence of U.S. military gas mask shipments (these contracts were completed in 1996) and specialty chemical sales, which were especially strong in the first quarter of last year. Specialty chemical incoming orders were good in the quarter, which is encouraging. U.S. commercial safety equipment sales also were somewhat below prior year levels, while instruments were about the same.

Sales from European operations stated in U.S. dollars were even with last year. However, respectable sales growth in local currencies has been offset by adverse exchange rate shifts. Other international markets have continued healthy growth.

Net income rose despite lower sales, due to higher gross margins on a more favorable product mix and improved profitability due to cost control.

First quarter results were disappointing. However, incoming order patterns in several areas indicate improving sales later in the year. In 1996, business was slow in the first quarter and grew stronger as the year progressed. Maintaining year-to-year improvement will be challenging in view of this pattern.

Restructuring efforts initiated in 1996 proceeded according to plan during the first quarter of 1997. Although minimal during the first quarter, significant cash outlays related to this effort are expected to occur later in 1997.

Currency exchange adjustments charged directly to the equity cumulative translation adjustments account are shown below. Significant first quarter 1997 translation losses relate primarily to Germany and Italy.

|  | Three Months Ended <br> March 31 <br> 1997 |
| :---: | :---: |
| Translation (gains)/losses | (Thousands of dollars) |
|  | 5,264 |

Available credit facilities along with internal cash resources are adequate to provide for ensuing capital requirements. The company's financial position and liquidity continue to be adequate. The current ratio and term debt in relation to capital as of March 31, 1997 were 2.4 and $5.9 \%$, respectively, as compared to 2.5 and $6.2 \%$ at December 31, 1996.

On April 1, 1997, the company acquired the controlling interest in Boart MSA, its partnership in South Africa, providing the company a wholly-owned affiliate in that country. With the transaction, MSA changed the name of the affiliate to MSA Africa (Pty.) Ltd.

PART II OTHER INFORMATION

Item 1. Legal Proceedings
On April 24, 1997 a proceeding was instituted against the registrant by the United States Attorney in the United States District Court for the Western District of Pennsylvania charging that from March 1993 to December 1994, the registrant stored approximately 100 pounds of hazardous waste in an unpermitted area at its Callery Chemical Company facility near Evans City, Pennsylvania, in violation of 42 U.S.C. Section 6928(d)(2)(A). On April 24, 1997 the registrant pleaded no contest to the charge and paid a fine of $\$ 350,000$.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None
(b) Reports on Form 8-K

No reports on Form $8-K$ were filed during the quarter ended March 31, 1997.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MINE SAFETY APPLIANCES COMPANY

Date: May 9, 1997
By
S/James E. Herald
James E. Herald Vice President - Finance; Principal Financial and Accounting Officer

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3-MOS
    DEC-31-1997
        MAR-31-1997
            4,485
                31,658
                89,976
                (2,944)
                    75,987
            24,508
                346,596
            (199,147)
            402,204
    94,467
            0
                3,569
                    11,701
                            223,155
                                    113,473
    114,499
                                    70,399
            75,788
                    71
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            6,121
                    2,517
            3,604
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