## FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended June 30, 1995
Commission File No. 0-2504

MINE SAFETY APPLIANCES COMPANY
(Exact name of registrant as specified in its charter)

Pennsylvania
25-0668780
(State or other jurisdiction of (IRS Employer Identification No.) incorporation or organization)

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        121 Gamma Drive
        RIDC Industrial Park
        O'Hara Township
        Pittsburgh, Pennsylvania 15238
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    (Address of principal executive offices)
        (Zip Code)
    Registrant's telephone number, including area code: 412/967-3000
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

As of July 31,1995 , there were outstanding $5,779,503$ shares of common stock without par value.

|  | $\begin{gathered} \text { June } 30 \\ 1995 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets |  |  |
| Cash | \$ 9,693 | \$ 10,108 |
| Temporary investments, at cost plus accrued interest | 43,401 | 44,312 |
| ```Accounts receivable, less allowance (1995 - $2,401; 1994 - $2,102)``` | 82,208 | 88,698 |
| Inventories: |  |  |
| Finished products | 39,713 | 33,576 |
| Work in process | 17,626 | 14,013 |
| Raw materials and supplies | 29,924 | 29,377 |
| Total inventories | 87,263 | 76,966 |
| Other current assets | 21,279 | 17,232 |
| Total current assets | 243,844 | 237,316 |
| Property, plant and equipment | 336, 425 | 322,109 |
| Accumulated depreciation | $(183,266)$ | $(170,153)$ |
| Net property | 153,159 | 151,956 |
| Other assets | 32,078 | 27,779 |
| TOTALS | \$ 429, 081 | \$ 417, 051 |



MINE SAFETY APPLIANCES COMPANY
CONSOLIDATED CONDENSED STATEMENT OF INCOME
(Thousands of dollars, except earnings per share and shares outstanding)

|  |  | Three Months Ended June 30 |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1995 |  | 1994 |  | 1995 |  | 1994 |
| Net sales | \$ | 125, 207 | \$ | 115,133 | \$ | 243,369 | \$ | 224,655 |
| Other income |  | 1,512 |  | 1,810 |  | 3, 084 |  | 3,242 |
|  |  | 126,719 |  | 116,943 |  | 246,453 |  | 227,897 |
| Costs and expenses |  |  |  |  |  |  |  |  |
| Cost of products sold |  | 76,684 |  | 71,559 |  | 148,500 |  | 142,072 |
| Selling, general and administrative |  | 34,650 |  | 31,867 |  | 66,424 |  | 61,454 |
| Depreciation |  | 5,188 |  | 4,946 |  | 10,174 |  | 9,831 |
| Interest |  | 579 |  | 786 |  | 1,004 |  | 1,394 |
| Currency exchange (gains)/losses |  | 314 |  | 1,697 |  | 1,136 |  | 2,353 |
|  |  | 117,415 |  | 110,855 |  | 227, 238 |  | 217,104 |
| Income from operations <br> before income taxes $9,304 \quad 6,088 \quad 19,215 \quad 10,793$ |  |  |  |  |  |  |  |  |
| Income taxes |  | 3,693 |  | 2,620 |  | 7,886 |  | 4,765 |
| Net income | \$ | 5,611 | \$ | 3,468 | \$ | 11,329 | \$ | 6,028 |
| Earnings per common share (1) | \$ | 0.96 | \$ | 0.57 | \$ | 1.94 | \$ | 1.00 |
| Weighted average number of common shares outstanding |  |  |  |  |  |  |  |  |
| Dividends paid on preferred stock | \$ | 14 | \$ | 13 | \$ | 27 | \$ | 27 |

(1) Computed after dividends paid on preferred stock. Common shares reserved for outstanding options under the stock option and incentive plans would have a negligible dilutive effect on earnings per common share.

|  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  | 1994 |  |
| OPERATING ACTIVITIES |  |  |  |  |
| Income from operations | \$ | 11,329 | \$ | 6, 028 |
| Depreciation |  | 10,174 |  | 9,831 |
| Deferred taxes, pensions, and other non-cash charges/(credits) |  | $(1,173)$ |  | 801 |
| Changes in operating assets and liabilities |  | $(8,797)$ |  | $(1,128)$ |
| Other - principally currency exchange adjustments |  | 3,321 |  | 2,771 |
| Cash flow from operating activities |  | 14,854 |  | 18,303 |
| INVESTING ACTIVITIES |  |  |  |  |
| Property additions |  | $(9,455)$ |  | $(9,295)$ |
| Property disposals |  | 403 |  | 1,009 |
| Acquisitions and other investing |  | $(3,895)$ |  | 5,839 |
| Cash flow from investing activities |  | $(12,947)$ |  | $(2,447)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Additions to long-term debt |  | 851 |  | 1,629 |
| Reductions of long-term debt |  | (702) |  | $(8,978)$ |
| Cash dividends |  | $(3,052)$ |  | $(2,774)$ |
| Stock options and purchases of company's stock |  | (176) |  | $(3,259)$ |
| Changes in notes payable and short term debt |  | $(2,198)$ |  | 346 |
| Cash flow from financing activities |  | $(5,277)$ |  | $(13,036)$ |
| Effect of exchange rate changes on cash |  | 2,044 |  | 824 |
| Increase/(decrease) in cash and cash equivalents |  | $(1,326)$ |  | 3,644 |
| Beginning cash and cash equivalents |  | 54,420 |  | 46,434 |
| Ending cash and cash equivalents | \$ | 53, 094 | \$ | 50,078 |

## Note 1 - Basis of Presentation

The accompanying unaudited consolidated condensed financial statements include all adjustments, which are, in the opinion of management of the registrant, necessary for a fair statement of the operating results for the sixmonth periods ended June 30, 1995 and 1994. These financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, and changes in cash flows in conformity with generally accepted accounting principles.

The sales growth is due to several factors. U.S. commercial safety equipment revenues are moderately up, led by increases in sales of selfcontained breathing apparatus to fire services, of protective helmets to general safety markets and of exports. Sales of gas detection and monitoring instruments continue to increase, especially to the industrial cooling market. Rental revenues to the environmental services market also are higher. Shipments of gas masks to the U.S. military have declined somewhat, as expected. (However, the effect of this was more than offset by better production cost performance.) International sales are higher, assisted in part by changes in currency translation rates. In local currency, the most notable sales increases have occurred in Brazil and Europe.

The growth in net income has occurred in several areas. The profitability of U.S. operations has improved with higher sales and manufacturing levels combined with cost reductions from enhanced productivity and careful expense management. Earnings from European operations remain at relatively low levels, but are slowly improving with increased sales and lower costs. Profits from MSA's Brazil operation have improved substantially following governmental economic reforms implemented in July of 1994. Improvement in Latin American earnings accounts for a significant proportion of the corporate earnings growth. Consolidated earnings per share benefitted from higher net income and reduced shares outstanding as a result of a share repurchase program.

A higher level of performance has been achieved so far in 1995. The company is going at a pace to reach our short term goals for this year, although our longer term objectives are still a good journey ahead. The company's profits in the first half of 1994 were relatively low, but were stronger in the second half of that year. While we are working for further performance improvements, it is not realistic to expect quarterly earnings percentage growth above last year's results to be as high for the remainder of this year.

The higher effective tax rates for the quarter and the six months ended June 30,1994 were primarily the result of currency translation losses not deductible for tax purposes. Excluding the effects of currency translations, the comparative 1995 effective tax rate would be higher for both the quarter and the six-month period, due primarily to the impact of taxes being provided in 1995 by an international affiliate that previously was in a tax-losscarryforward status.

Comparative foreign currency exchange losses charged to income are as follows:

|  | Three Months Ended | Six Months Ended |
| :--- | ---: | ---: | ---: | ---: |
| June 30 |  |  |

Currency exchange adjustments charged directly to the equity cumulative translation adjustments account are shown below. Significant second quarter 1995 gains relate to Germany and Japan; year to date translation gains relate also to Germany and Japan.

|  | Three Mon Jun | Ended | Six Mont Ju | $\begin{aligned} & \text { Ended } \\ & 30 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1995 | 1994 |
|  | (Thousands | dollars | housands | dollars) |
| Translation (gains)/losses | $(1,907)$ | $(2,048)$ | $(4,450)$ | $(2,335)$ |

Available credit facilities along with internal cash resources are adequate to provide for ensuing capital requirements. The company's financial position and liquidity continue to be adequate. The current ratio and term debt in relation to capital as of June 30, 1995 were 3.6 and $6.5 \%$, respectively, as compared to 3.4 and $7.5 \%$ at December 31, 1994.

Item 1. Legal Proceedings
Not Applicable

Item 4. Submission of Matters to a Vote of Security Holders
(a) April 26, 1995 - Annual Meeting
(b) Directors elected at Annual Meeting:

Helen Lee Henderson
John T. Ryan III
Leo N. Short, Jr.
Directors whose term of office continued after the meeting:
Joseph L. Calihan
Calvin A. Campbell, Jr.
G. Donald Gerlach

John T. Ryan, Jr. (Died July 31, 1995)
(c) Election of two Directors for a term of three years and one Director for a term of one year

Three-Year Term

| Helen Lee Henderson | For | $5,450,166$ |
| :--- | :--- | ---: |
|  | Withhold | 26,317 |
|  | Broker Nonvotes | $-0-$ |
| John T. Ryan III |  |  |
|  | For | $5,452,900$ |
|  | Withhold | 23,583 |
|  | Broker Nonvotes | $-0-$ |

One-Year Term
Leo N. Short, Jr.

| For | $5,450,216$ |
| :--- | ---: |
| Withhold | 26,267 |
| Broker Nonvotes | $-0-$ |

Selection of Price Waterhouse as Auditors for the year ending December 31, 1995

| For | $5,047,061$ |
| :--- | ---: |
| Against | 5,100 |
| Abstain | 424,322 |
| Broker Nonvotes | $-0-$ |

(d) Not applicable

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None
(b) Reports on Form 8-K

No reports on Form $8-\mathrm{K}$ were filed during the quarter ended June 30, 1995.

THE SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM JUNE 1995 FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS

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6-MOS
    DEC-31-1995
        JUN-30-1995
                            9,693
                43,401
                84,609
                (2,401)
                87,263
            21,279
            (183,266)
            429,081
        67,462
                17,166
                8,068
            0
                3,569
                265,307
429,081
                                    243,369
    246,453
                                    148,500
            158,674
        1,136
                            0
            1,004
                19,215
                    7,886
        11,329
            0
            0
                                    0
            11,329
            1.94
            1 . 9 4
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