UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 20, 2016



MSA SAFETY INCORPORATED

(Exact name of registrant as specified in its charter)

Pennsylvania
(State or other jurisdiction of incorporation)

1-15579

(Commission File Number)

46-4914539 (IRS Employer Identification Number)

1000 Cranberry Woods Drive Cranberry Township, Pennsylvania (Address of principal executive offices)

16066-5207 (Zip Code)

Registrant's telephone number, including area code: 724-776-8600

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

On July 20, 2016, the Company issued a press release announcing its financial results for the quarter ended June 30, 2016. The results from discontinued operations have been modified from amounts contained in such press release. A copy of the revised press release is furnished herewith as Exhibit 99.1 to this report.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 MSA Safety Incorporated Press Release dated July 20, 2016, announcing financial results for the quarter ended June 30, 2016.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MSA SAFETY INCORPORATED (Registrant)

By /s/ Kenneth D. Krause

Kenneth D. Krause

Vice President of Finance and Chief Financial Officer

Date: July 26, 2016

EXHIBIT INDEX

Exhibit No. Description

99.1 MSA Safety Incorporated Press Release dated July 20, 2016, announcing financial results for the quarter ended June 30, 2016.



FOR IMMEDIATE RELEASE

FROM: MSA Safety Incorporated

Ticker: MSA (NYSE)

Media Relations Contact: Mark Deasy (724) 741 - 8570 Investor Relations Contact: Kenneth Krause (724) 741 - 8534

MSA Announces Second Quarter Results

Investments in new product development, acquisitions and restructuring programs drive 28 percent increase in quarterly net income

PITTSBURGH, July 20, 2016 - Global safety equipment manufacturer MSA Safety Incorporated (NYSE: MSA) today reported results for the second guarter of 2016.

Quarterly Highlights

- Reported revenue was \$296 million, increasing 3 percent from a year ago. The recent acquisition of UK-based fall protection company Latchways increased constant currency and reported revenue by 5 percent, while organic constant currency revenue remained flat.
- Net income was \$31 million or \$0.82 per diluted share, compared to \$24 million or \$0.63 per diluted share in the second quarter a year ago. Adjusted earnings were \$0.79 per diluted share, compared to \$0.67 per diluted share a year ago.

Comments from Management

"Our quarterly results reflect strong returns on several strategic investments we've made to drive profitable growth," said William M. Lambert, MSA Chairman, President and CEO. "While we continued to see weak conditions in sales of certain products associated with energy and industrial related end-markets, our investments in new product development, strategic acquisitions and restructuring programs allowed us to recognize earnings growth of 28 percent on 3 percent revenue growth," he continued.

As examples, Mr. Lambert pointed to the continued success of the company's breakthrough G1 self-contained breathing apparatus (SCBA), the recent acquisition of Latchways and the company's restructuring program that was executed in late 2015.

"Overall, we continue to gain market share in the U.S. fire service with the G1 SCBA, and we are realizing success in a number of international markets as well. On a year-over-year basis, our breathing apparatus sales increased 20 percent for the quarter and 28 percent for the first six months of 2016," Mr. Lambert said. He also noted that Latchways continues to perform well, providing earnings accretion of \$0.01 per diluted share for the quarter and \$0.04 per diluted share for the first six months of 2016. Mr. Lambert added that MSA's 2015 restructuring program has been successful in helping drive reductions in selling, general and administrative expense, down \$2 million in the quarter and \$4 million year-to-date on a reported basis, and down \$4 million in the quarter and \$8 million year-to-date in constant currency, excluding Latchways.

"In addition to making investments that drive profitable core product revenue growth, managing our cost structure continues to be a top priority in light of the headwinds we are seeing in key end markets and geographies. Despite these challenges, we remain committed to making strategic investments that help us capture market share, expand operating margins, and enhance the value we deliver to shareholders," Mr. Lambert concluded.

MSA Safety Incorporated Condensed Consolidated Statement of Income (Unaudited) (In thousands, except per share amounts)

		lonths Ended une 30,	1 5	Six Months 3	En 80,	ded June
	2016	2015		2016		2015
Net sales Cost of products sold Gross profit	\$ 295,998 160,143 135,859	156,52	2	\$ 575,266 318,706 256,560	_	543,719 296,407 247,312
Selling, general and administrative Research and development Restructuring and other charges Currency exchange (gains) losses, net Operating income Interest expense Other (income), net	75,710 11,144 1,336 (242 47,899 4,200 (775	12,98 3 22 2) 1,55 9 38,13 1 2,50	4 7 7 3 	154,911 21,507 1,808 1,708 76,626 8,103 (1,663)		158,956 23,898 958 (991) 64,491 4,975 (735)
Total other expense, net	3,42	6 2,40	<u> </u>	6,440		4,240
Income from continuing operations before income taxes Provision for income taxes Income from continuing operations Income (loss) from discontinued operations Net income Net (income) loss attributable to noncontrolling interests Net income attributable to MSA Safety Incorporated Amounts attributable to MSA Safety Incorporated common shareholders: Income from continuing operations Income (loss) from discontinued operations Net income	44,47; 15,02; 29,44; 2,48; 31,93; (84; 31,08; 29,30; 1,77; 31,08;	12,35 7 23,37 4 47 1 23,84 3) 45 3 24,29 6 6 23,72 7 57	0	70,186 27,537 42,649 1,355 44,004 (1,170) 42,834 41,989 845 42,834		60,251 27,734 32,517 778 33,295 685 33,980 33,038 942 33,980
Earnings per share attributable to MSA Safety Incorporated common shareholders: Basic Income from continuing operations Income (loss) from discontinued operations Net income	\$ 0.76 \$ 0.09 \$ 0.86	\$ 0.0 \$ 0.6	2 \$	0.02 1.14	\$ \$ \$	0.88 0.03 0.91
Income from continuing operations Income (loss) from discontinued operations	\$ 0.7° \$ 0.09	5 \$ 0.0	1 \$	\$ 0.02	\$	0.87
Net income	\$ 0.82	2 \$ 0.6	3 \$	\$ 1.13	\$	0.90
Basic shares outstanding	37,41	1 37,35	1	37,368		37,323
Diluted shares outstanding	37,860	37,82	6	37,807		37,807

MSA Safety Incorporated Condensed Consolidated Balance Sheet (Unaudited) (In thousands)

	Jı	ıne 30, 2016	Dece	ember 31, 2015
Assets				
Cash and cash equivalents	\$	103,149	\$	105,925
Trade receivables, net		218,221		232,862
Inventories		130,482		125,849
Other current assets		45,367		39,976
Total current assets		497,219		504,612
Property, net		151,919		155,839
Prepaid pension cost		66,715		62,072
Goodwill		332,139		340,338
Other noncurrent assets		368,257		360,002
Total assets	\$	1,416,249	\$	1,422,863
Liabilities and shareholders' equity				
Notes payable and current portion of long-term debt	\$	6,822	\$	6,650
Accounts payable		66,119		68,206
Other current liabilities		142,293		177,031
Total current liabilities		215,234		251,887
Long-term debt, net		447,087		458,022
Pensions and other employee benefits		160,795		156,160
Deferred tax liabilities		25,964		24,872
Other noncurrent liabilities		14,835		14,794
Total shareholders' equity		552,334		517,128
Total liabilities and shareholders' equity	\$	1,416,249	\$	1,422,863

MSA Safety Incorporated Segment Information (Unaudited) (In thousands)

	 Americas	In	nternational	Corporate	 Consolidated
Three Months Ended June 30, 2016 Net sales Adjusted operating income (loss) Adjusted operating margin % Restructuring and other charges Currency exchange gains, net Operating income Operating margin %	\$ 177,623 44,671 25.1%	\$	118,375 12,741 10.8%	(8,417)	\$ 295,998 48,995 16.6% (1,338) 242 47,899 16.2%
Six Months Ended June 30, 2016 Net sales Adjusted operating income (loss) Adjusted operating margin % Restructuring and other charges Currency exchange (losses), net Operating income Operating margin %	\$ 344,965 76,016 22.0%	\$	230,301 21,148 9.2%	— (17,022)	\$ 575,266 80,142 13.9% (1,808) (1,708) 76,626 13.3%
	 Americas	In	nternational	Corporate	 Consolidated
Three Months Ended June 30, 2015 Net sales Adjusted operating income (loss) Adjusted operating margin % Restructuring and other charges Currency exchange (losses), net Operating income Operating margin %	\$ Americas 179,565 37,454 20.9%	\$	107,446 10,892 10.1%	Corporate — (8,429)	\$ 287,011 39,917 13.9% (227) (1,557) 38,133 13.3%

The Americas and International segments were established on January 1, 2016. The Americas segment is comprised of our operations in the U.S., Canada, Mexico and Latin America. The International segment is comprised of our operations in all other parts of the world including Europe, Africa, the Middle East, India, China, South East Asia and Australia. Certain global expenses are now allocated to each segment in a manner consistent with where the benefits from the expenses are derived. The 2015 segment results have been recast to conform with current period presentation.

Adjusted operating income (loss) and adjusted operating margin are the measures used by the chief operating decision maker to evaluate segment performance and allocate resources. As such, management believes that adjusted operating income (loss) and adjusted operating margin are useful metrics for investors. Adjusted operating income (loss) is defined as income from continuing operations before taxes excluding restructuring charges, interest expense, currency exchange gains (losses), and other income (expense). Adjusted operating margin is defined as adjusted operating income divided by segment net sales. Adjusted operating income (loss) and adjusted operating margin are not recognized terms under GAAP, and the Company's definition of adjusted operating income (loss) and adjusted operating margin may not be comparable to similarly titled measures of other companies. As such, management believes that it is appropriate to consider operating income determined on a GAAP basis in addition to these non-GAAP financial measures.

MSA Safety Incorporated

Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures

Constant currency revenue growth (Unaudited)

Organic constant currency revenue growth (Unaudited)

Consolidated

Three Months Ended June 30, 2016

	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	20%	6%	(8)%	11%	(11)%	96 %	9%	(17)%	3%
Plus: Currency translation effects	1%	%	3 %	3%	— %	3 %	1%	2 %	2%
Constant currency sales change	21%	6%	(5)%	14%	(11)%	99 %	10%	(15)%	5%
Less: Acquisitions	%	%	— %	%	- %	112 %	6%	— %	5%
Organic constant currency change	21%	6%	(5)%	14%	(11)%	(13)%	4%	(15)%	—%

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	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	28%	3%	(11)%	(1)%	(8)%	118 %	10%	(11)%	6%
Plus: Currency translation effects	2%	2%	5 %	3 %	2 %	4 %	3%	4 %	3%
Constant currency sales change	30%	5%	(6)%	2 %	(6)%	122 %	13%	(7)%	9%
Less: Acquisitions	%	%	- %	— %	— %	131 %	7%	— %	6%
Organic constant currency change	30%	5%	(6)%	2 %	(6)%	(9)%	6%	(7)%	3%

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control.

Organic constant currency revenue is defined as constant currency revenue excluding Latchways revenue results. Management believes that organic constant currency revenue growth is a useful measure for investors to provide an understanding of MSA's standalone results excluding the acquisition.

There can be no assurances that MSA's definition of constant currency revenue growth or organic constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to these non-GAAP financial measures.

MSA Safety Incorporated

Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures

Constant currency revenue growth (Unaudited)

Organic constant currency revenue growth (Unaudited)

Americas Segment

Three Months Ended June 30, 2016

						/			
•	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	17%	18%	(9)%	2%	(13)%	3 %	2%	(13)%	(1)%
Plus: Currency translation effects	1%	1%	3 %	3%	— %	3 %	2%	4 %	2 %
Constant currency sales change	18%	19%	(6)%	5%	(13)%	6 %	4%	(9)%	1 %
Less: Acquisitions	%	%	— %	%	— %	22 %	2%	<u> </u>	1 %
Organic constant currency change	18%	19%	(6)%	5%	(13)%	(16)%	2%	(9)%	—%

	Six	Months	Ended	June	30	201
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-	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	33%	18%	(13)%	(5)%	(11)%	5 %	5%	(11)%	2%
Plus: Currency translation effects	2%	2%	6 %	4 %	2 %	4 %	3%	4 %	3%
Constant currency sales change	35%	20%	(7)%	(1)%	(9)%	9 %	8%	(7)%	5%
Less: Acquisitions	%	%	— %	— %	— %	20 %	2%	— %	1%
Organic constant currency change	35%	20%	(7)%	(1)%	(9)%	(11)%	6%	(7)%	4%

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control.

Organic constant currency revenue is defined as constant currency revenue excluding Latchways revenue results. Management believes that organic constant currency revenue growth is a useful measure for investors to provide an understanding of MSA's standalone results excluding the acquisition.

There can be no assurances that MSA's definition of constant currency revenue growth or organic constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to these non-GAAP financial measures.

MSA Safety Incorporated Reconciliation of As Reno

Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures

Constant currency revenue growth (Unaudited)

Organic constant currency revenue growth (Unaudited)

International Segment

Three Months Ended June 30, 2016

	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	25%	(1)%	(5)%	29%	(8)%	885%	22%	(22)%	10%
Plus: Currency translation effects	1%	— %	4 %	2%	— %	4%	1%	1 %	1%
Constant currency sales change	26%	(1)%	(1)%	31%	(8)%	889%	23%	(21)%	11%
Less: Acquisitions	%	— %	— %	—%	— %	880%	14%	— %	10%
Organic constant currency change	26%	(1)%	(1)%	31%	(8)%	9%	9%	(21)%	1%

Six Months Ended June 30, 2016

_	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	17%	(6)%	(6)%	4%	(4)%	1,113%	20%	(10)%	12%
Plus: Currency translation effects	3%	2 %	5 %	3%	2 %	5%	2%	3 %	2%
Constant currency sales change	20%	(4)%	(1)%	7%	(2)%	1,118%	22%	(7)%	14%
Less: Acquisitions	%	- %	— %	%	- %	1,112%	16%	— %	12%
Organic constant currency change	20%	(4)%	(1)%	7%	(2)%	6%	6%	(7)%	2%

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control.

Organic constant currency revenue is defined as constant currency revenue excluding Latchways revenue results. Management believes that organic constant currency revenue growth is a useful measure for investors to provide an understanding of MSA's standalone results excluding the acquisition.

There can be no assurances that MSA's definition of constant currency revenue growth or organic constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to these non-GAAP financial measures.

MSA Safety Incorporated Supplemental Segment Information (Unaudited) Summary of constant currency revenue growth by segment and product group

Three Months Ended June 30, 2016

	Consolidated	Americas	International
Fall Protection*	99 %	6 %	889 %
Breathing Apparatus	21 %	18 %	26 %
Portable Gas Detection	14 %	5 %	31 %
Fire and Rescue Helmets	6 %	19 %	(1)%
Industrial Head Protection	(5)%	(6)%	(1)%
Fixed Gas and Flame Detection	(11)%	(13)%	(8)%
Core Sales	10 %	4 %	23 %
Core excluding Latchways	4 %	2 %	9 %
Non-Core Sales	(15)%	(9)%	(21)%
Net Sales	5 %	1 %	11 %
Net Sales excluding Latchways	<u> </u>	<u> </u>	1 %

Six Months Ended June 30, 2016

	SIX IVIO	Six Month's Ended Julie 30, 2010						
	Consolidated	Americas	International					
Fall Protection*	122 %	9 %	1,118 %					
Breathing Apparatus	30 %	35 %	20 %					
Portable Gas Detection	2 %	(1)%	7 %					
Fire and Rescue Helmets	5 %	20 %	(4)%					
Industrial Head Protection	(6)%	(7)%	(1)%					
Fixed Gas and Flame Detection	(6)%	(9)%	(2)%					
Core Sales	13 %	8 %	22 %					
Core excluding Latchways	6 %	6 %	6 %					
Non-Core Sales	(7)%	(7)%	(7)%					
Net Sales	9 %	5 %	14 %					
Net Sales excluding Latchways	3 %	4 %	2 %					

^{*}Fall protection growth rates include the impact from Latchways sales.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency selling, general and administrative (SG&A) expense (Unaudited) Organic constant currency SG&A expense (Unaudited) (In thousands)

	TI	nree Month 3	is Er 80,	nded June		S	ix Months E		
		2016		2015	% Change		2016	 2015	% Change
GAAP reported SG&A expense	\$	75,716	\$	77,588	(2)%	\$	154,911	\$ 158,956	(3)%
Plus: Currency translation effects		_		(1,481)			_	(4,471)	
Constant currency SG&A expense	\$	75,716	\$	76,107	(1)%	\$	154,911	\$ 154,485	— %
Less: Acquisitions		3,523		_			8,127	_	
Organic constant currency SG&A expense	\$	72,193	\$	76,107	(5)%	\$	146,784	\$ 154,485	(5)%

Management believes that constant currency SG&A expense and organic constant currency SG&A expense are useful metrics for investors to measure the effectiveness of the company's cost reduction program announced in 2015. Constant currency SG&A expense highlights spending patterns excluding fluctuating foreign currencies. Organic constant currency SG&A expense highlights the impact of the Latchways acquisition. These metrics provide investors with a greater level of clarity into spending levels on a year-over-year basis. MSA's definition of this metric may not be comparable to metrics used by other companies. As such, management believes that it is appropriate to consider SG&A expense determined on a GAAP basis in addition to these non-GAAP measures.

MSA Safety Incorporated
Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures
Adjusted earnings (Unaudited)
Adjusted earnings per diluted share (Unaudited)
(In thousands, except per share amounts)

	Three Months Ended June 30,					Six Months Ended June 30,				
	2016		2015		% Change		2016	2016 2015		% Change
Income from continuing operations attributable to MSA Safety Incorporated	\$:	29,306	\$	23,722	24%	\$	41,989	\$	33,038	27%
Nonrecurring tax charges associated with European reorganization		_					3,600		7,605	
Subtotal	:	29,306		23,722	24%		45,589		40,643	12%
Restructuring and other charges		1,338		227			1,808		958	
Self-insured legal settlements and defense costs		275		256			295		342	
Latchways integration costs		_		_			511		_	
Asset related (gains) losses, net		(216)		332			(559)		332	
Currency exchange (gains) losses, net		(242)		1,557			1,708		(991)	
Income tax expense on adjustments		(390)		(820)			(1,295)		(214)	
Adjusted earnings	;	30,071		25,274	19%		48,057		41,070	17%
Adjusted earnings per diluted share	\$	0.79	\$	0.67	18%	\$	1.27	\$	1.09	17%

Management believes that adjusted earnings and adjusted earnings per diluted share are useful measures for investors, as management uses these measures to internally assess the company's performance and ongoing operating trends. There can be no assurances that additional special items will not occur in future periods, nor that MSA's definition of adjusted earnings is consistent with that of other companies. As such, management believes that it is appropriate to consider both net income determined on a GAAP basis as well as adjusted earnings.

About MSA:

Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive line of products is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets, and fall protection devices. With 2015 revenues of \$1.1 billion, MSA employs approximately 4,600 people worldwide. The company is headquartered north of Pittsburgh in Cranberry Township, Pa., and has manufacturing operations in the United States, Europe, Asia and Latin America. With more than 40 international locations, MSA realizes approximately half of its revenue from outside North America. For more information visit MSA's web site at www.MSAsafety.com.

Cautionary Statement Regarding Forward-Looking Statements:

Except for historical information, certain matters discussed in this press release may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include but are not limited to all projections and anticipated levels of future performance. Forward looking statements involve risks, uncertainties and other factors that may cause our actual results to differ materially from those discussed herein. Any number of factors could cause actual results to differ materially from projections or forward looking statements, including without limitation global economic conditions, spending patterns of government agencies, competitive pressures, the impact of acquisitions and related integration activities, product liability claims, the success of new product introductions, currency exchange rate fluctuations and the risks of doing business in foreign countries. A full listing of these risks, uncertainties and other factors are detailed from time-to-time in our filings with the United States Securities and Exchange Commission ("SEC"), including our most recent Form 10-K filed on February 29, 2016. You are strongly urged to review all such filings for a more detailed discussion of such risks and uncertainties. MSA's SEC filings are readily obtainable at no charge at www.sec.gov, as well as on its own investor relations website at http://investors.MSAsafety.com. MSA undertakes no duty to publicly update any forward looking statements contained herein, except as required by law.

Non-GAAP Financial Measures:

This earnings release includes certain non-GAAP financial measures. These financial measures include constant currency revenue growth, organic constant currency revenue growth, constant currency selling, general and administrative expense, organic constant currency selling, general and administrative expense, adjusted operating income, adjusted operating margin and adjusted earnings per diluted share. The presentation of these financial measures does not comply with U.S. generally accepted accounting principles ("GAAP"). For an explanation of these measures, together with a reconciliation to the most directly comparable GAAP financial measure, see the Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures in the financial tables section above.