## FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended June 30, 1997
Commission File No. 0-2504

MINE SAFETY APPLIANCES COMPANY
(Exact name of registrant as specified in its charter)

Pennsylvania
(State or other jurisdiction of (IRS Employer Identification No.) incorporation or organization)

121 Gamma Drive RIDC Industrial Park
O'Hara Township Pittsburgh, Pennsylvania 15238
(Address of principal executive offices)
(Zip Code)

Registrant's telephone number, including area code: 412/967-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes X
No

As of July 31, 1997, there were outstanding $5,163,035$ shares of common stock without par value, including 600,000 shares held by the Mine Safety Appliances Company Stock Compensation Trust.

|  | $\begin{array}{r} \text { June } 30 \\ 1997 \end{array}$ | $\begin{gathered} \text { December } 31 \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets |  |  |
| Cash | \$ 8,808 | \$ 7,963 |
| Temporary investments, at cost plus accrued interest | 15,762 | 17,133 |
| Accounts receivable, less allowance (1997-\$3,369; 1996 - \$2,993) | 85,567 | 101,740 |
| Inventories: |  |  |
| Finished products | 35,259 | 32,042 |
| Work in process | 14,865 | 15,311 |
| Raw materials and supplies | 30,895 | 29,687 |
| Total inventories | 81,019 | 77,040 |
| Other current assets | 25,682 | 24,531 |
| Total current assets | 216,838 | 228,407 |
| Property, plant and equipment | $349,015$ | $347,432$ |
| Accumulated depreciation | $(200,480)$ | $(200,374)$ |
| Net property | 148,535 | 147, 058 |
| Other assets | 30,829 | 32,217 |
| TOTALS | \$ 396, 202 | \$ 407, 682 |



MINE SAFETY APPLIANCES COMPANY
CONSOLIDATED CONDENSED STATEMENT OF INCOME
(Thousands of dollars, except earnings per share and shares outstanding)


|  | Six M |  | Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  | 1996 |
| OPERATING ACTIVITIES |  |  |  |  |
| Income from operations | \$ | 8,659 | \$ | 6,895 |
| Depreciation |  | 10,922 |  | 11,179 |
| Deferred taxes, pensions, and other non-cash charges/(credits) |  | $(2,986)$ |  | $(1,878)$ |
| Changes in operating assets and liabilities |  | 7,235 |  | 15,535 |
| Other - principally currency exchange adjustments |  | $(6,441)$ |  | (666) |
| Cash flow from operating activities |  | 17,389 |  | 31, 065 |
| INVESTING ACTIVITIES |  |  |  |  |
| Property additions |  | $(15,135)$ |  | $(7,177)$ |
| Property disposals |  | 624 |  | 1,094 |
| Acquisitions and other investing |  | (495) |  | $(1,953)$ |
| Cash flow from investing activities |  | $(15,006)$ |  | $(8,036)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Additions to long-term debt |  | 638 |  | 88 |
| Reductions of long-term debt |  | (855) |  | (748) |
| Changes in notes payable and short term debt |  | 4,158 |  | (857) |
| Cash dividends |  | $(3,051)$ |  | $(2,754)$ |
| Company stock purchases and sales |  | $(1,792)$ |  | $(15,095)$ |
| Cash flow from financing activities |  | (902) |  | $(19,366)$ |
| Effect of exchange rate changes on cash |  | $(2,007)$ |  | (607) |
| Increase/(decrease) in cash and cash equivalents |  | (526) |  | 3,056 |
| Beginning cash and cash equivalents |  | 25,096 |  | 31,950 |
| Ending cash and cash equivalents | \$ | 24,570 | \$ | 35,006 |

## Note 1 - Basis of Presentation

The accompanying unaudited consolidated condensed financial statements include all adjustments, consisting of only normal recurring adjustments, which are, in the opinion of management of the registrant, necessary for a fair statement of the operating results for the three and six-month periods ended June 30, 1997 and 1996. These financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, and changes in cash flows in conformity with generally accepted accounting principles.

Note 2 - Earnings per Share
Earnings per common share is computed after dividends paid on preferred stock. Common shares reserved for outstanding options under the stock option and incentive plans would have a negligible dilutive effect on earnings per common share. The shares held by the Stock Compensation Trust are not included for earnings per share calculations.

In February 1997, the Financial Accounting Standards Board issued FAS 128, Earnings per Share. The company will adopt this statement for its December 31, 1997 financial statements and will restate prior period earnings per share amounts, if necessary. Presentation of both "basic" and "dilutive" earnings per share is required. The company does not expect any material impact on earnings per common share.

Consolidated sales for the second quarter of 1997 were $\$ 129,245,000$ compared with $\$ 123,879,000$ for the second quarter of 1996 . Sales for the six months ended June 30, 1997 were $\$ 242,718,000$ compared with $\$ 239,250,000$ for 1996.

Net income for the 1997 second quarter was $\$ 5,055,000$, or $\$ 1.10$ per share, compared with 1996 second quarter income of $\$ 3,756,000$, or 76 cents per share. Net income for the six months ended June 30, 1997 was $\$ 8,659,000$, or $\$ 1.88$ per share, compared with $\$ 6,895,000$, or $\$ 1.37$ per share in 1996.

Sales improvements in the second quarter are largely attributable to the acquisition in April 1997 of the majority interest in a South African affiliate, MSA Africa (Pty.) Ltd., which is now wholly owned. The company previously held a minority position in the ownership and management control of this affiliate.

Generally flat sales for the six months reflect the continued absence of U.S. military gas mask business, offset by improvements in U.S. commercial safety equipment sales, particularly in the company's new fall protection equipment product line (acquired in the second half of 1996), and also by continued growth in specialty chemicals.

Modest local currency sales growth in the European operations has been more than offset by adverse exchange rate movements related to the strong U.S. dollar. Sales in other international markets, excluding MSA Africa, were flat in the second quarter.

Despite generally modest sales growth, net income has improved, particularly in U.S. operations, due to higher gross margins on a more favorable product mix and improved manufacturing cost control.

Profits from international operations have improved marginally, with flat income in Europe being slightly offset by modest improvement in other international operations.

The improved financial results during the first half of 1997 compared to 1996 are the positive outcome of ongoing cost control initiatives and the ability to improve gross margins by replacing lower margin U.S. military sales with commercial safety product sales.

The second half of 1996 produced significantly higher profits than the first half. Matching this performance in the second half of 1997 will be challenging, especially in view of the anticipated moving and learning curve costs related to the consolidation (announced at the end of last year) of U.S. safety manufacturing facilities. The movements in some manufacturing processes require temporary holdings of inventory to assure a high level of customer service during the transition, which will affect ongoing performance in inventory reduction throughout the balance of the year. However, there are some related offsets to the factory consolidation costs, and earnings per share for 1997 are expected to remain above the prior year. Earnings per share continue to benefit from a reduction in shares outstanding due to the purchase of shares by the company.

Cash outlays related to the planned U.S. restructuring efforts referred to previously were modest in the first half; however, more significant outlays are expected later in 1997.

Currency exchange adjustments charged directly to the equity cumulative translation adjustments account are shown below. Significant 1997 year-todate losses relate primarily to Germany and Italy. Significant year-to-date 1996 losses related primarily to Germany.

| Three Months Ended | Six Months Ended |  |
| :---: | :---: | :---: |
| June 30 | June 30 |  |
| 1997 | 1996 | 1997 |

Translation (gains)/losses
(48)

695
1,178

Available credit facilities along with internal cash resources are adequate to provide for ensuing capital requirements. The company's financial position and liquidity continue to be adequate. The current ratio and term

Item 1. Legal Proceedings
Not Applicable
Item 4. Submission of Matters to a Vote of Security Holders.
(a) April 23, 1997 - Annual Meeting
(b) Directors elected at Annual Meeting:

Calvin A. Campbell, Jr.
G. Donald Gerlach

Directors whose term of office continued after the meeting:
Helen Lee Henderson
John T. Ryan III
Joseph L. Calihan
Leo N. Short, Jr.
(c) Election of two Directors for a term of three years

Calvin A. Campbell, Jr.

| For | $4,902,993$ |
| :--- | ---: |
| Withhold | 58,620 |
| Broker Nonvotes | $-0-$ |

G. Donald Gerlach

For
4,908, 893
Withhold
52,720
Broker Nonvotes - 0 -

Selection of Price Waterhouse as Auditors for the year ending December 31, 1997

| For | $4,552,432$ |
| :--- | ---: |
| Against | 1,755 |
| Abstain | 407,426 |
| Broker Nonvotes | $-0-$ |

(d) Not applicable

Item 5. Other Information
At the Board of Directors' Meeting held on June 25, 1997, Thomas H . Witmer was appointed a Director of the Company to serve until the Annual Meeting of Shareholders in 1998.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None
(b) Reports on Form 8-K

No reports on Form $8-K$ were filed during the quarter ended June 30, 1997.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

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6-MOS
    DEC-31-1997
        JUN-30-1997
                            8,808
                15,762
            88,936
            (3,369)
                81,019
            25,682
                349,015
            (200,480)
            396,202
        87,829
                                    12,885
            0
                3,569
                    11,740
            224,920
396,202
                                242,718
    245,180
                                    150,761
                    161,682
                4 9 7
                    0
    1,140
        14,750
            6,091
        8,659
        0
        0
            0
            8,659
            1.88
            1.88
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