UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 25, 2017



MSA SAFETY INCORPORATED

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of incorporation) 1-15579 (Commission File Number) 46-4914539 (IRS Employer Identification Number)

1000 Cranberry Woods Drive Cranberry Township, Pennsylvania

(Address of principal executive offices)

16066-5207 (Zip Code)

Registrant's telephone number, including area code: 724-776-8600

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

On April 25, 2017, the Company issued a press release announcing its financial results for the quarter ended March 31, 2017. A copy of the press release is furnished herewith as Exhibit 99.1 to this report.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits 99.1

MSA Safety Incorporated Press Release dated April 25, 2017, announcing financial results for the quarter ended March 31, 2017.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MSA SAFETY INCORPORATED (Registrant)

(Registratic

By /s/ Kenneth D. Krause

Kenneth D. Krause Vice President, Chief Financial Officer and Treasurer

April 25, 2017

Exhibit No. Description

99.1 MSA Safety Incorporated Press Release dated April 25, 2017, announcing financial results for the quarter ended March 31, 2017.



FOR IMMEDIATE RELEASE

FROM: MSA Safety Incorporated Ticker: MSA (NYSE) Media Relations Contact: Mark Deasy (724) 741 - 8570 Investor Relations Contact: Kenneth Krause (724) 741 - 8534

MSA Announces First Quarter Results

Higher product margins and lower cost structure drive 14 percent growth in quarterly net income

PITTSBURGH, April 25, 2017 - Global safety equipment manufacturer MSA Safety Incorporated (NYSE: MSA) today reported results for the first quarter of 2017.

Quarterly Highlights

- Reported revenue was \$266 million, decreasing 5 percent from a year ago on a reported basis, and 4 percent on a constant currency basis.
- Net income from continuing operations was \$14 million or \$0.37 per diluted share, compared to \$13 million or \$0.34 per diluted share in the same period a year ago. Adjusted earnings were \$22 million or \$0.58 per diluted share, compared to \$18 million or \$0.48 per diluted share a year ago.
- Cash flow from operating activities was \$96 million, compared to a use of cash of \$11 million in the same period a year ago. Working capital as a percentage of sales decreased by 300 basis points compared to the first quarter of 2016.

 The company continues to make progress collecting its insurance receivable, and received \$81 million during the quarter from one of its insurance carriers. At the end of the quarter, the insurance receivable balance was \$59 million, down from \$230 million at the end of the first quarter of 2016.

Comments from Management

"Our first quarter performance reflects the leverage we are gaining from our streamlined cost structure and continued focus on improving profitability," said William M. Lambert, MSA Chairman, President and CEO. "Despite a difficult revenue comparison in self-contained breathing apparatus (SCBA) resulting from several large orders shipped in the first quarter of 2016, we realized adjusted earnings growth of 24 percent," he continued.

"After seeing solid order improvement late last year in short-cycle industrial products, like hard hats and portable gas detectors, we continued to gain traction in these areas in the first quarter," Mr. Lambert commented. He noted that quarterly revenue from portable gas detection and industrial head protection increased by 13 percent and 16 percent, respectively. Mr. Lambert added that the company continues to drive higher product margins across substantially all of its core product groups, the most significant of which occurred in its SCBA line, driven by a combination of new product offerings and reductions in product costs associated with value engineering.

"While we've made solid progress in expanding product margins and lowering operating costs through enhanced productivity, we remain keenly focused on investing in programs that drive profitable growth. Through these investments we will continue to deliver innovative solutions for our customers, gain market share in our core product areas, and increase value for all of our stakeholders," Mr. Lambert concluded.

(more)

2

MSA Safety Incorporated Condensed Consolidated Statement of Income (Unaudited) (In thousands, except per share amounts)

	Three Months E			nded March 31,		
	20					
Net sales Cost of products sold Gross profit	\$	265,765 146,043 119,722	\$	279,268 158,563 120,705		
Selling, general and administrative Research and development Restructuring charges Currency exchange losses, net Operating income		75,983 10,998 12,739 580 19,422		79,195 10,363 470 1,950 28,727		
Interest expense Other income, net		3,591 (655)		3,902 (888)		
Total other expense, net		2,936		3,014		
Income from continuing operations before income taxes Provision for income taxes Income from continuing operations Loss from discontinued operations Net income Net income attributable to noncontrolling interests		16,486 1,796 14,690 		25,713 12,511 13,202 (1,129) 12,073 (322) 11,751		
Net income attributable to MSA Safety Incorporated Amounts attributable to MSA Safety Incorporated common shareholders: Income from continuing operations Loss from discontinued operations Net income		14,413 		12,683 (932) 11,751		
Earnings per share attributable to MSA Safety Incorporated common shareholders: Basic Income from continuing operations Loss from discontinued operations Net income	\$ \$ \$	0.38 — 0.38	\$	0.34 (0.03) 0.31		
Diluted Income from continuing operations Loss from discontinued operations Net income	\$ \$	0.37	\$	0.34 (0.03) 0.31		
Basic shares outstanding Diluted shares outstanding		37,766 38,593		37,330 37,759		

4

MSA Safety Incorporated Condensed Consolidated Balance Sheet (Unaudited) (In thousands)

	М	arch 31, 2017	December 31, 2016		
Assets					
Cash and cash equivalents	\$	104,427	\$	113,759	
Trade receivables, net		208,392		209,514	
Inventories		117,621		103,066	
Notes receivable, insurance companies		19,723		4,180	
Other current assets		44,638		42,287	
Total current assets		494,801		472,806	
Property, net		144,445		148,678	
Prepaid pension cost		54,016		62,916	
Goodwill		335,297		333,276	
Notes receivable, insurance companies, noncurrent Insurance receivable, noncurrent		63,416 56,502		63,147 157,929	
Other noncurrent assets		109,677		115,168	
Total assets	\$	1,258,154	\$	1,353,920	
Liabilities and shareholders' equity					
Notes payable and current portion of long-term debt, net	\$	26,848	\$	26,666	
Accounts payable		65,682		62,734	
Other current liabilities		109,485		132,010	
Total current liabilities		202,015		221,410	
Long-term debt, net		268,568		363,836	
Pensions and other employee benefits		158,908		157,927	
Deferred tax liabilities		34,867		34,044	
Other noncurrent liabilities		15,518		15,491	
Total shareholders' equity		578,278		561,212	
Total liabilities and shareholders' equity	\$	1,258,154	\$	1,353,920	

MSA Safety Incorporated Condensed Consolidated Statement of Cash Flows (Unaudited) (In thousands)

	Three Months Ended I 31,			
	2017	2016		
Net income	\$ 14,6	90 \$ 12,073		
Depreciation and amortization	8,7	52 9,156		
Change in working capital and other operating	72,9	48 (32,235)		
Cash flow from (used in) operating activities	96,3	90 (11,006)		
Capital expenditures	(1,4)	, , ,		
Property disposals and other investing	1	65 15,708		
Cash flow (used in) from investing activities	(1,2	9,889		
Change in debt	(96,4	37) 13,633		
Cash dividends paid	(12,4	55) (11,936)		
Other financing	2,84	46 1,556		
Cash flow (used in) from financing activities	(106,04	46) 3,253		
Effect of exchange rate changes on cash and cash equivalents	1,6	3,840		
(Decrease) increase in cash and cash equivalents	(9,3	32) 5,976		

MSA Safety Incorporated Segment Information (Unaudited) (In thousands)

	Americas		International		Corporate		Consolidated	
Three Months Ended March 31, 2017 Sales to external customers Operating income	\$	166,568	\$	99,197	_	\$	265,765 19,422 7 204	
Operating margin % Restructuring charges Currency exchange losses, net Adjusted operating income (loss)		38,106		6,644	(12,009)	\$	7.3% 12,739 580 32,741	
Adjusted operating margin %		22.9%		6.7%			12.3%	
		Americas		International	Corporate		Consolidated	
Three Months Ended March 31, 2016 Sales to external customers Operating income Operating margin % Restructuring charges	\$	167,342	\$	111,926	_	\$	279,268 28,727 10.3% 470	
Currency exchange losses, net Adjusted operating income (loss) Adjusted operating margin %		31,345 18.7%		8,408 7.5%	(8,606)	\$	1,950 31,147 11.2%	

The Americas and International segments were established on January 1, 2016. The Americas segment is comprised of our operations in the U.S., Canada and Latin America. The International segment is comprised of our operations in all other parts of the world including Europe, Africa, the Middle East, India, China, South East Asia and Australia. Certain global expenses are allocated to each segment in a manner consistent with where the benefits from the expenses are derived.

Adjusted operating income (loss) and adjusted operating margin are the measures used by the chief operating decision maker to evaluate segment performance and allocate resources. As such, management believes that adjusted operating income (loss) and adjusted operating margin are useful metrics for investors. Adjusted operating income (loss) is defined as operating income excluding restructuring and currency exchange gains / losses. Adjusted operating margin is defined as adjusted operating income (loss) divided by net sales. Adjusted operating income (loss) and adjusted operating margin are not recognized terms under GAAP, and the Company's definition of adjusted operating income (loss) and adjusted operating margin may not be comparable to similarly titled measures of other companies. As such, management believes that it is appropriate to consider operating income determined on a GAAP basis in addition to these non-GAAP measures.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

Consolidated

		Three Months Ended March 31, 2017									
	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales		
GAAP reported sales change	(12)%	3%	18 %	13%	(9)%	(12)%	(4)%	(10)%	(5)%		
Plus: Currency translation effects	— %	2%	(2)%	%	1%	5 %	1%	(1)%	1%		
Constant currency sales change	(12)%	5%	16 %	13%	(8)%	(7)%	(3)%	(11)%	(4)%		

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control.

There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

Americas Segment

		Three Months Ended March 31, 2017								
	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales	
GAAP reported sales change	(9)%	(5)%	17 %	18%	(11)%	12%	%	(3)%	— %	
Plus: Currency translation effects	— %	— %	(3)%	%	1%	1%	%	(2)%	(1)%	
Constant currency sales change	(9)%	(5)%	14 %	18%	(10)%	13%	%	(5)%	(1)%	

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control.

There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

International Segment

	Three Months Ended March 31, 2017								
	Breathing Apparatus	Fire and Rescue Helmets	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	(19)%	10%	24%	3%	(7)%	(28)%	(10)%	(18)%	(11)%
Plus: Currency translation effects	1%	3%	2%		2 %	7 %	3 %	1%	2 %
Constant currency sales change	(18)%	13%	26%	3%	(5)%	(21)%	(7)%	(17)%	(9)%

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control.

There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated Supplemental Segment Information (Unaudited) Summary of constant currency revenue growth by segment and product group

	Three Months Ended March 31, 2017						
	Consolidated	Americas	International				
Industrial Head Protection	16 %	14 %	26 %				
Portable Gas Detection	13 %	18 %	3 %				
Fire and Rescue Helmets	5 %	(5)%	13 %				
Fall Protection	(7)%	13 %	(21)%				
Fixed Gas and Flame Detection	(8)%	(10)%	(5)%				
Breathing Apparatus	(12)%	(9)%	(18)%				
Total Core Products	(3)%	— %	(7)%				
Non-Core Products	(11)%	(5)%	(17)%				
Net Sales	(4)%	(1)%	(9)%				

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Adjusted earnings (Unaudited) Adjusted earnings per diluted share (Unaudited) (In thousands, except per share amounts)

	Three Months Ended N 31,			led March	
	2017		2016		% Change
Income from continuing operations attributable to MSA Safety Incorporated Tax (benefit) associated with ASU 2016-09: <i>Improvements to employee share-based</i> payment accounting	\$	14,413 (2,782)	\$	12,683	14%
Tax charges associated with European reorganization		(2,102)		3,600	
Subtotal		11,631		16,283	(29)%
Restructuring charges Strategic transaction costs		12,739 1,337		470 511	
Currency exchange losses, net Asset related losses (gains), net		580 32		1,950 (343)	
Self-insured legal settlements and defense costs		32		20	
Income tax expense on adjustments		(4,088)		(905)	
Adjusted earnings		22,263		17,986	24%
Adjusted earnings per diluted share	\$	0.58	\$	0.48	21%

Management believes that adjusted earnings and adjusted earnings per diluted share are useful measures for investors, as management uses these measures to internally assess the company's performance and ongoing operating trends. There can be no assurances that additional special items will not occur in future periods, nor that MSA's definition of adjusted earnings is consistent with that of other companies. As such, management believes that it is appropriate to consider both net income determined on a GAAP basis as well as adjusted earnings.

About MSA:

Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive product line is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, fire and rescue helmets, and fall protection devices. With 2016 revenues of \$1.15 billion, MSA employs approximately 4,300 people worldwide. The company is headquartered north of Pittsburgh in Cranberry Township, Pa., and has manufacturing operations in the United States, Europe, Asia and Latin America. With more than 40 international locations, MSA realizes approximately half of its revenue from outside North America. For more information visit MSA's web site at www.MSAsafety.com.

Cautionary Statement Regarding Forward-Looking Statements:

Except for historical information, certain matters discussed in this press release may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include but are not limited to all projections and anticipated levels of future performance. Forward looking statements involve risks, uncertainties and other factors that may cause our actual results to differ materially from those discussed herein. Any number of factors could cause actual results to differ materially from those discussed herein. Any number of factors could cause actual results to differ materially from those discussed herein. Any number of factors could cause actual results to differ materially from projections or forward looking statements, including without limitation global economic conditions, spending patterns of government agencies, competitive pressures, the impact of acquisitions and related integration activities, product liability claims, the success of new product introductions, currency exchange rate fluctuations and the risks of doing business in foreign countries. A full listing of these risks, uncertainties and other factors are detailed from time-to-time in our filings with the United States Securities and Exchange Commission ("SEC"), including our most recent Form 10-K filed on February 28, 2017. You are strongly urged to review all such filings for a more detailed discussion of such risks and uncertainties. MSA's SEC filings are readily obtainable at no charge at www.sec.gov, as well as on its own investor relations website at <u>http://investors.MSAsafety.com</u>. MSA undertakes no duty to publicly update any forward looking statements contained herein, except as required by law.

Non-GAAP Financial Measures:

This earnings release includes certain non-GAAP financial measures. These financial measures include constant currency revenue growth, adjusted operating income, adjusted operating margin, adjusted earnings and adjusted earnings per diluted share. The presentation of these financial measures does not comply with U.S. generally accepted accounting principles ("GAAP"). For an explanation of these measures, together with a reconciliation to the most directly comparable GAAP financial measure, see the Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures in the financial tables section above.