

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarter ended March 31, 1999

Commission File No. 0-2504

MINE SAFETY APPLIANCES COMPANY

(Exact name of registrant as specified in its charter)

Pennsylvania

25-0668780

(State or other jurisdiction of incorporation or organization) (IRS Employer Identification No.)

121 Gamma Drive  
RIDC Industrial Park  
O'Hara Township  
Pittsburgh, Pennsylvania

15238

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: 412/967-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes X

No

As of April 30, 1999, there were outstanding 4,896,792 shares of common stock without par value, including 571,690 shares held by the Mine Safety Appliances Company Stock Compensation Trust.

PART I FINANCIAL INFORMATION  
MINE SAFETY APPLIANCES COMPANY  
CONSOLIDATED CONDENSED BALANCE SHEET  
(Thousands of dollars, except share data)

	March 31 1999	December 31 1998
<b>ASSETS</b>		
Current assets		
Cash	\$ 13,407	10,084
Temporary investments, at cost plus accrued interest	9,480	13,936
Accounts receivable, less allowance (1999 - \$3,023; 1998 - \$3,004)	90,729	94,850
Inventories:		
Finished products	37,049	36,956
Work in process	11,942	12,445
Raw materials and supplies	39,139	36,090
	-----	-----
Total inventories	88,130	85,491
	-----	-----
Other current assets	24,581	24,848
	-----	-----
Total current assets	226,327	229,209
	-----	-----
Property, plant and equipment	370,724	371,687
Accumulated depreciation	(207,931)	(207,126)
	-----	-----
Net property	162,793	164,561
	-----	-----
Prepaid pension cost	48,970	46,162
Other assets	17,219	16,784
	-----	-----
TOTALS	\$ 455,309	456,716
	=====	=====
 <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities		
Notes and accounts payable	\$ 70,125	68,416
Federal, foreign, state and local income taxes	2,436	991
Other current liabilities	42,951	40,599
	-----	-----
Total current liabilities	115,512	110,006
	-----	-----
Long-term debt	12,226	11,919
Pensions and other employee benefits	59,304	60,550
Noncurrent liabilities and deferred credits	31,307	31,395
Shareholders' equity		
Preferred stock, 4-1/2% cumulative - authorized 100,000 shares of \$50 par value; issued 71,373 shares, callable at \$52.50 per share	3,569	3,569
Second cumulative preferred voting stock - authorized 1,000,000 shares of \$10 par value; none issued		
Common stock - authorized 20,000,000 shares of no par value; issued 6,779,231 and 6,779,231 (outstanding 4,328,200 and 4,378,874)	12,591	12,591
Common stock compensation trust - 571,690 and 571,690 shares	(26,869)	(26,869)
Less treasury shares, at cost:		
Preferred - 49,313 and 49,313 shares	(1,595)	(1,595)
Common - 1,879,341 and 1,828,667 shares	(92,657)	(89,521)
Deferred stock compensation	(852)	(951)
Accumulated other comprehensive (loss)	(14,166)	(10,240)
Retained earnings	356,939	355,862
	-----	-----
Total shareholders' equity	236,960	242,846
	-----	-----
TOTALS	\$ 455,309	456,716
	=====	=====

See notes to consolidated condensed financial statements.

MINE SAFETY APPLIANCES COMPANY  
CONSOLIDATED CONDENSED STATEMENT OF INCOME

(Thousands of dollars, except earnings per share)

	Three Months Ended March 31	
	1999	1998
Net sales	\$ 115,967	\$ 123,408
Other income	596	813
	-----	-----
	116,563	124,221
	-----	-----
Costs and expenses		
Cost of products sold	73,933	77,227
Selling, general and administrative	32,402	31,642
Depreciation and amortization	5,553	5,413
Interest	743	646
Currency exchange (gains)/losses	(277)	147
	-----	-----
	112,354	115,075
	-----	-----
Income from operations before income taxes	4,209	9,146
Provision for income taxes	1,639	3,658
	-----	-----
Net income	\$ 2,570	\$ 5,488
	=====	=====
Basic earnings per common share	\$ 0.59	\$ 1.23
	=====	=====
Diluted earnings per common share	\$ 0.59	\$ 1.23
	=====	=====

See notes to consolidated condensed financial statements.

MINE SAFETY APPLIANCES COMPANY  
CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS  
(Thousands of dollars)

	Three Months Ended March 31	
	1999	1998
<b>OPERATING ACTIVITIES</b>		
Income from operations	\$ 2,570	\$ 5,488
Depreciation and amortization	5,553	5,413
Deferred taxes, pensions, and other non-cash charges/(credits)	(2,595)	(5,967)
Changes in operating assets and liabilities	(1,325)	619
Other - principally currency exchange adjustments	(2,950)	(830)
	-----	-----
Cash flow from operating activities	1,253	4,723
	-----	-----
<b>INVESTING ACTIVITIES</b>		
Property additions	(5,459)	(7,256)
Property disposals, net	109	31
Other investing	(460)	(589)
	-----	-----
Cash flow from investing activities	(5,810)	(7,814)
	-----	-----
<b>FINANCING ACTIVITIES</b>		
Additions to long-term debt	375	7
Reductions of long-term debt	0	(344)
Changes in notes payable and short term debt	8,272	11,117
Cash dividends	(1,493)	(1,393)
Company stock purchases and sales	(3,136)	(524)
	-----	-----
Cash flow from financing activities	4,018	8,863
	-----	-----
Effect of exchange rate changes on cash	(594)	(2,309)
	-----	-----
Net (decrease) increase in cash and cash equivalents	(1,133)	3,463
Beginning cash and cash equivalents	24,020	19,921
	-----	-----
Ending cash and cash equivalents	\$ 22,887	\$ 23,384
	=====	=====

See notes to consolidated condensed financial statements.

MINE SAFETY APPLIANCES COMPANY  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

- (1) The Management's Discussion and Analysis of Financial Condition and Results of Operations which follows these notes contains additional information on the results of operations and the financial position of the company. Those comments should be read in conjunction with these notes. The company's annual report on Form 10-K for the year ended December 31, 1998 includes additional information about the company, its operations, and its financial position, and should be read in conjunction with this quarterly report on Form 10-Q.
- (2) The results for the interim periods are not necessarily indicative of the results to be expected for the full year.
- (3) Certain prior year amounts have been reclassified to conform with the current year presentation.
- (4) In the opinion of management, all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of these interim periods have been included.
- (5) Basic earnings per share is computed on the weighted average number of shares outstanding during the period. Diluted earnings per share includes the effect of the weighted average stock options outstanding during the period, using the treasury stock method. Antidilutive options are not considered in computing earnings per share.

	1999	1998
	[C]	[C]
Net income	\$ 2,570	\$ 5,488
Preferred stock dividends declared	12	12
	-----	-----
Income available to common shareholders	2,558	5,476
	-----	-----
Basic shares outstanding	4,361	4,452
Stock options	11	10
	-----	-----
Diluted shares outstanding	4,372	4,462
	-----	-----
Antidilutive stock options	4	2
	-----	-----

- (6) Comprehensive (loss) income was \$(1,356,000) and \$2,614,000 for the three months ended March 31, 1999 and 1998, respectively. Comprehensive income includes net income and changes in accumulated other comprehensive income, primarily cumulative translation adjustments, for the period.
- (7) The company is organized into three geographic operating segments (U.S., Europe, and Other non-U.S.), each of which includes a number of operating companies. There have not been any changes in the basis of segmentation and measurement of segment profit and loss.

Reportable segment information is presented in the following table:

	(In Thousands)				
	First Quarter 1999				
	U.S.	Europe	Other non-U.S.	Recon-ciling	Consol. totals
Sales to external customers	\$70,198	\$28,063	\$17,771	(\$65)	\$115,967
Intercompany sales	7,942	4,236	275	(12,453)	
Net income	2,947	(552)	141	34	2,570
	First Quarter 1998				
	U.S.	Europe	Other non-U.S.	Recon-ciling	Consol. totals
Sales to external customers	75,163	27,415	19,323	1,507	123,408
Intercompany sales	9,521	3,536	492	(13,549)	
Net income	6,759	(384)	380	(1,267)	5,488

Reconciling items consist primarily of intercompany eliminations and items reported at the corporate level.

MINE SAFETY APPLIANCES COMPANY  
MANAGEMENT'S DISCUSSION AND ANALYSIS

Forward-looking statements  
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This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may include, without limitation, statements regarding expectations for new product introductions, delivery improvements, restructuring plans, sales and earnings, liquidity, Year 2000 readiness, and market risk. Actual results may differ from expectations contained in such forward-looking statements and can be affected by any number of factors, many of which are outside management's direct control. Among the factors that could cause such differences are the economic environment, Year 2000 readiness of critical third party suppliers, and interest and currency exchange rates.

Results of operations  
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First Quarter 1999 versus First Quarter 1998 - Sales for the first quarter of 1999 were \$116.0 million, a decrease of \$7.4 million, or 6%, from \$123.4 million last year. The decrease reflects the divestitures of HAZCO Services, Inc. and Baseline Industries, Inc., which were sold on June 30, 1998. The divestitures resulted in \$7.1 million less sales in first quarter 1999 compared to first quarter 1998. Sales of ongoing businesses were essentially even with prior-year levels.

Total sales of ongoing U.S. operations were about the same as last year, with higher sales of specialty chemicals, respirators and breathing apparatus, offset by somewhat lower sales of other safety and instrument products. Overall, international sales in local currencies were similar to prior year levels. Favorable exchange rates increased slightly the U.S. dollars from European operations but unfavorable movements in other areas had the opposite effect.

In early 1999 the company saw a pattern in its U.S. business that is encouraging and parallels a pattern seen prior to 1998. Incoming orders came in close to internal targets which represented an increase over last year's actual results. However, the mix of orders between those that could be immediately invoiced and those that would be invoiced over time was such that invoicing in U.S. commercial business lagged incoming orders by 7%. In most cases the company believes this does not relate to delivery or production problems, but rather, to customer delivery requirements. After four months the incoming order trend in the United States is 5% above 1998, which is a positive indication for the company's sales in the months to come.

Gross profit for the first quarter of 1999 was \$42.0 million, a \$4.2 million decrease from \$46.2 million in 1998. The 1999 ratio of gross profit to sales was 36.2% compared to 37.4% last year. The lower gross profit percentage reflects somewhat lower margins in the U.S.

Income from operations was \$4.2 million for first quarter 1999 compared with \$9.1 million last year. First quarter 1998 results included a \$4.0 million pre-tax (\$2.4 million after-tax) pension settlement gain. This gain resulted from settling remaining pension liabilities to former employees from the Esmond, Rhode Island plant which closed in 1997. The absence of a similar gain in 1999 accounts for most of the decrease in earnings in the first quarter of 1999 as compared to 1998. Increases in depreciation and selling and administrative expenses reflect higher operating costs associated with the new enterprise-wide computer system, partially offset by the absence of HAZCO Services, Inc. and Baseline Industries, Inc. operations in 1999. The company is working to utilize the enterprise-wide system to improve performance and efficiency throughout the operations and to make reductions in cost elsewhere. In the U.S., a voluntary early retirement program has been offered to qualified retirement-age employees. The company is being managed to have lower selling, general and administrative expenses. As part of this, the company is evaluating its need for office space in the Pittsburgh area and studying whether significant cost improvements can be achieved by consolidation. The company may incur more restructuring charges as part of its efforts to reduce ongoing operating expenses. The extent of these, which are currently expected to be moderate, is not clear at this time.

The effective income tax rate for the first quarter of 1999 was 38.9% compared to 40.0% in 1998.

Net income in the first quarter of 1999 was \$2.6 million, or 59 cents per basic share compared to \$5.5 million, or \$1.23 per basic share, for the same period last year. Earnings per share benefited from share repurchases that reduced average shares outstanding by approximately 2%.

## Liquidity and Financial Condition

Cash and cash equivalents decreased \$1.1 million during first quarter 1999 compared to a \$3.5 million increase in first quarter 1998. Cash provided by operating activities totaled \$1.3 million during first quarter 1999 compared to \$4.7 million last year. The decrease reflects higher inventory levels in the U.S. and currency exchange impacts on working capital, principally in Brazil and Germany. Cash used for investing activities totaled \$5.8 million this year compared to \$7.8 million last year. The decrease relates primarily to higher property additions for the enterprise-wide information system in 1998.

Financing activities provided \$4.0 million during first quarter 1999 compared to \$8.9 million in 1998. The decrease reflects lower borrowings and higher share repurchases in 1999.

Available credit facilities along with internal cash resources are adequate to provide for ensuing capital requirements.

## Year 2000 Readiness

The company is continuing Year 2000 readiness action plans which focus on computerized and automated systems and processes which are critical to operations, key vendors and service providers, and MSA products.

State of readiness - In 1996, to provide the information infrastructure for MSA's evolving global management strategy, the company began a project to replace significant information technology (IT) systems world-wide with a fully-integrated Enterprise Wide System (EWS) using SAP R/3. Because SAP R/3 is Year 2000 compliant, implementation of EWS at various MSA companies has been timed to reduce the Year 2000 impact on IT systems. EWS is currently operating at all MSA locations in the U.S. and at international affiliates in Britain, Germany and Sweden.

Implementation at the affiliate in Mexico is expected to be completed during 1999. By the end of 1999, EWS will have been implemented at MSA operations which account for approximately 75% of consolidated sales and over 90% of manufacturing activity. IT systems at those operations which will not be on EWS by the end of 1999 are either currently Year 2000 compliant or will be modified or replaced by mid-1999.

MSA continues to address Year 2000 compliance in a number of other areas, including: non-IT systems and processes (such as physical plant and manufacturing systems), key vendors and service providers, EDI systems, and The following chart provides estimated percentages of completion for the inventory of systems and processes that may be affected by the Year 2000, the analysis performed to determine the Year 2000 impact on inventoried systems and processes, and the Year 2000 readiness of the inventoried systems and processes.

	Percent Completed		
	Y2K Inventory	Y2K Impact Assessment	Y2K Readiness
As of April 30, 1999			
Information technology	100%	100%	85%
Non-information technology	90%	85%	80%

Costs of Year 2000 remediation - Costs associated with Year 2000 remediation, which exclude costs associated with the EWS project, are currently estimated to total less than \$5 million. These costs, which are funded from operating cash flow, are expensed as incurred each year.

Risks and contingency plans - Failure to identify and correct significant Year 2000 issues could result in interruption of normal business operations. The company believes that the efforts described above should reasonably identify and address the impact of the Year 2000 issue and its effect on operations and should reduce the possibility of significant interruptions. However, due to the uncertainties inherent in the Year 2000 problem, including the readiness of third party vendors and service providers and customers, there is a risk of a material adverse effect on future results or financial position. The most reasonably likely worst case Year 2000 scenario would be the inability of critical third party suppliers, such as warehouse and distribution service providers and utilities and telecommunication companies, to continue providing their services. MSA is continuing to assess these risks. Contingency plans are expected to be in place during the third quarter of 1999.

## Financial Instrument Market Risk

There have been no material changes in the company's financial instrument market risk during the first quarter of 1999. For additional information, refer to page 14 of the company's Annual Report to Shareholders for the year ended December 31, 1998.

PART II OTHER INFORMATION  
MINE SAFETY APPLIANCES COMPANY

Item 1. Legal Proceedings

Not Applicable

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

None

(b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended March 31, 1999.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MINE SAFETY APPLIANCES COMPANY

Date: May 14, 1999

By

S/James E. Herald  
James E. Herald  
Vice President - Finance;  
Principal Financial and  
Accounting Officer

THE SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM MARCH 1999 FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS

3-MOS		
	DEC-31-1999	
	MAR-31-1999	
		13,407
		9,480
		93,752
		(3,023)
		88,130
		24,581
		370,724
		(207,931)
		455,309
	115,512	
		12,226
	0	
		3,569
		12,591
		220,800
455,309		
		115,967
	116,563	
		73,933
		79,486
		(277)
		0
		743
		4,209
		1,639
	2,570	
		0
		0
		0
		2,570
		.59
		.59